



Taglich Private Equity ("TPE") is a New York-based, value-oriented financial sponsor that is focused on investing in the lower middle-market. We specialize in recapitalizations, management buyouts, and majority equity investments, targeting manufacturing, business services and consumer products companies. At TPE, we pride ourselves on finding sound investment opportunities, leveraging a business's strengths, identifying new market opportunities and providing strategic support to capable management teams. Since inception in 2001, we have invested more than \$650 million.

## Investment Criteria

### Revenue

- Platform Investments: \$15 to \$150 million

### EBITDA

- Platform Investments: \$4 to \$15 million

### Investment Size

- Platform Investments: \$3 to \$20 million

### Add-On Criteria

- All portfolio companies are seeking add-ons
- No minimum size requirement

### Industries



Manufacturing



Business Services



Consumer Products

### Transaction Types

- Management Buyouts
- Recapitalizations
- Change of Control
- Corporate Divestitures
- Industry Consolidation
- Growth Equity Investments

### Typical Attributes

- Highly motivated management team
- Leading market position or niche player
- History of profitability through cycles
- Acquisition opportunities
- Significant growth prospects
- North American headquartered

## Team

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## Recent Platform Investment



TPE partnered with the founders and existing management to provide strategic advice and necessary resources to support the continued growth of PLS. Founded in 2012, PLS is a private label and contract manufacturer of skin care and cosmeceutical and beauty products with direct-to-consumer, full-scale fulfillment capabilities.

## Current Investments



St. Petersburg, FL

PLS is a private label and contract manufacturer of skin care, cosmeceutical, beauty and nutraceutical products offering direct-to-consumer fulfillment.



Waco, Texas

Hobbs is a manufacturer of specialty nonwoven products for industrial and consumer applications, with a focus on the automotive and quilt batting markets.



Sandpoint, ID

Lignetics is the leading manufacturer of premium wood pellets and Pres-to-Logs® fire logs used as a renewable fuel for home heating, animal bedding, absorption products and barbeque wood pellets.



Hatfield, PA

Fiber-Line is a market leading manufacturer of high-performance, coated fibers in the U.S. with a growing international presence.



Lovington, NM

Basin performs oilfield soil remediation and cleanup services for oil development and production companies in the Permian Basin.



Vallejo, CA

MIDD is a ship repair company that provides dry-docking and related repair services to large vessels on the West Coast.



Sauk Rapids, MN

Pinnacle develops, manufactures and distributes heating and ventilation solutions through commercial, industrial, agricultural, DIY and other retail channels throughout the world.



Philadelphia, PA

Simkar is a manufacturer of linear and compact fluorescent, exit and emergency, HID and vandal resistant lighting fixtures for commercial, industrial and residential applications.



Miami Lakes, FL

National Molding is a global manufacturer of small, intricate injection molded plastic components and fasteners for a diverse range of world class customers.



Defiance, OH

DMP is a full-service metal stamper, fabricator and painter of medium volume components and assemblies for the military vehicle, commercial vehicle, construction equipment and agricultural equipment OE Markets.

## Public Investments



Auburn Hills, MI

UFAB engineers and manufactures multi-material foam, rubber, and plastic components utilized in noise, vibration and harshness, acoustical management, water and air sealing, decorative and other functional applications. (NYSE:UFAB)



Hauppauge, NY

Air Industries is an integrated manufacturer of aircraft structural parts and assemblies principally for prime contractors in the defense and aerospace industry. (NYSE:AIRI)



Plano, TX

BG Staffing is a national temporary staffing platform that has acquired several regional staffing firms. BG provides a diverse range of temporary staffing services, including light industrial, multifamily housing and IT staffing. (NYSE:BGSF)



Tulsa, OK

Orchids is a manufacturer of tissue products, including private label bathroom tissues, paper towels and napkins, and has been successful in securing a market niche in serving the retail channel. (NYSE:TIS)

## Select Realized Investments



Fitzgerald, GA

ABC manufactures peanut butter, peanut paste and other peanut by-products for a host of institutional and consumer markets.



Portland, OR

Williams Controls is the leading manufacturer of electronic throttle controls for commercial vehicles in the truck, bus, and off-road markets.



Sharpsville, PA

Cattron is the world's largest provider of industrial portable radio remote controls used for cranes, locomotives, material handling equipment, mining machinery, mobile equipment, ship loaders, agricultural machinery, and other equipment.



Burlington, VT

Fab-Tech is a manufacturer of modular fume exhaust and fluid transfer systems for highly corrosive environments.



Moore, OK

Vaughan Foods is an integrated manufacturer and distributor of refrigerated foods. Products consist of fresh-cut vegetables, fresh-cut fruits, salad kits, prepared salads, dips, spreads, soups, sauces and side dishes.



Wheeling, WV

AFM is a leading regional provider of contract food management services with in the eastern United States, supplying schools, colleges, businesses, and health care facilities throughout the Mid-Atlantic and Southeast.